
UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE THREE MONTH PERIOD ENDED JUNE 30, 1998

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

COMMISSION FILE NUMBER: 0-26824

TEGAL CORPORATION (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

<TABLE> <S> <C> DELAWARE 68-0370244 (STATE OR OTHER JURISDICTION OF (I.R.S. EMPLOYER INCORPORATION OR ORGANIZATION) IDENTIFICATION NO.) </TABLE>

> 2201 SOUTH MCDOWELL BLVD. P.O. BOX 6020 PETALUMA, CALIFORNIA 94955-6020 (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

TELEPHONE NUMBER (707) 763-5600 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

As of June 30, 1998, there were 10,567,538 shares of the registrant's Common Stock outstanding.

TEGAL CORPORATION AND SUBSIDIARIES

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PART I -- FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

TEGAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE> <CAPTION>

	THREE MONTHS ENDED JUNE 30,	
	1998 1997 	
<\$>	<c> <c></c></c>	
Revenue		
Cost of sales	, , ,	
Gross profit Operating expenses:	2,383 4,024	
Research and development	2 640 2 799	
Sales and marketing		
General and administrative		
Total operating expenses	5,980 5,636	
Operating loss Other income, net		
Loss before income taxes		
Provision for income taxes		
Net loss	\$(3,390) \$(1,218) ====================================	
Net loss per common share:		
Basic	\$ (0.32) \$ (0.12)	
Diluted		
Shares used in per share computation:		
Basic		
Diluted	10,568 10,281	

 |See accompanying notes. 2

TEGAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (IN THOUSANDS)

²

<TABLE> <CAPTION>

VAFILON-
JUNE 30, MARCH 31,
1998 1998
<\$> <\$C> <\$C>
Current assets:
Cash and cash equivalents \$ 23,147 \$25,660
Receivables, net
Inventories 15,657 14,424
Prepaid expenses and other current assets
Total current assets
Property and equipment, net
Other assets, net
\$ 50,790 \$55,146
=======================================
LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities:
Notes payable\$ 625 \$ 285
Accounts payable
Accrued expenses and other current liabilities
Total current liabilities
Long-term portion of capital lease obligation
Total liabilities
Stockholders' Equity:
Common stock
Additional paid-in capital 55,177 55,177 55,177
Cumulative translation adjustment
Accumulated deficit
Total stockholders' equity 41,366 44,804
\$ 50,790 \$55,146

</TABLE>

See accompanying notes.

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TEGAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (IN THOUSANDS)

<TABLE>

<CAPTION>

THREE JUN	MONTHS ENDED E 30,	
1998	1997	

	1770	1))/	
<s></s>	<c></c>	<c></c>	
Cash flows from operating activities:			
Net loss	\$(3,3	90) \$(1,218))
Adjustments to reconcile net loss to cash provided by			
(used in) operating activities:			
Depreciation and amortization		526	652
Changes in operating assets and lial	oilities	190	(3,245)
Net cash used in operating activity	ties	(2,674)	(3,811)
Cash flows used in investing activities	purcha	ases of	
property and equipment		. (53) (4	449)
Cash flows from financing activities:			

Proceeds from issuance of common stock 117
Borrowings under lines of credit
Repayment of capital lease financing
Net cash provided by financing activities 262 2,277
Effect of exchange rates on cash and cash equivalents (48) 242
Net decrease in cash and cash equivalents(2,513)(1,741)Cash and cash equivalents at beginning of period25,66030,323
Cash and cash equivalents at end of period\$23,147 \$28,582

See accompanying notes. 4

TEGAL CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE DATA)

1. BASIS OF PRESENTATION:

In the opinion of management, the unaudited condensed consolidated interim financial statements have been prepared on the same basis as the March 31, 1998 audited consolidated financial statements and include all adjustments consisting only of normal recurring adjustments, necessary to fairly state the information set forth herein. The statements have been prepared in accordance with the regulations of the Securities and Exchange Commission, but omit certain information and footnote disclosures necessary to present the statements in accordance with generally accepted accounting principles. These interim financial statements should be read in conjunction with the financial statements and footnotes thereto included in the annual report on Form 10-K of Tegal Corporation (the "Company") for the year ended March 31, 1998. The results of operations for the three months ended June 30, 1998 are not necessarily indicative of results to be expected for the entire year.

2. INVENTORIES:

Inventories consisted of:

<TABLE> <CAPTION> JUNE 30, MARCH 31, 1998 1998 ----- $\langle S \rangle$ <C> <C> Raw Materials..... \$ 1,861 \$ 2,050 Finished Goods and Spares..... 10,560 10,321 \$15,657 \$14,424 _____ ___

</TABLE>

3. NET INCOME (LOSS) PER COMMON SHARE:

FAS 128 requires the reconciliation of the numerators and the denominators of the basic and diluted per share computation as follows:

<TABLE> <CAPTION>

THREE MONTHS ENDED JUNE 30,	
\$(1,218)	
\$	

Shares calculation (denominator): Weighted average shares outstanding during the period 10,568 10,28 Effect of dilutive securities:
Common stock equivalents
Average shares outstanding assuming dilution 10,568 10,281
Basic earnings per share \$ (0.32) \$ (0.12)
Earnings per share assuming dilution \$ (0.32) \$ (0.12)

</TABLE>

Options to purchase 2,013,649 and 1,476,838 shares of common stock were outstanding during the three months ended June 30, 1998 and June 30, 1997, respectively, but were not reflected in the computations of diluted EPS because the Company recorded a net loss in those periods and to do so would have been anti-dilutive.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED) (ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE DATA)

4. INCOME TAX EXPENSE:

No provision for federal or state income tax has been recorded for the three month periods ended June 30, 1998 and 1997, respectively, as the Company has recorded a net loss before taxes for both periods. The Company did not recognize a benefit for these net losses before taxes because any benefit derived would require offsetting current losses against future profitability where such profitability's timing and magnitude are uncertain.

5. NEW ACCOUNTING PRONOUNCEMENTS:

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"). FAS 133 establishes a new model for accounting for derivatives and hedging activities and supersedes and amends a number of existing accounting standards. SFAS 133 requires that all derivatives be recognized in the balance sheet at their fair market value, and the corresponding derivative gains or losses be either reported in the statement of operations or as a deferred item depending on the type of hedge relationship that exists with respect to such derivative. Adopting the provisions of SFAS 133 are not expected to have a material effect on the Company's consolidated financial statements, which will be effective for the Company's fiscal year ending March 31, 2001.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Information contained herein contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which can be identified by the use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate," or "continue" or the negative thereof or other variations thereon or comparable terminology or which constitute projected financial information. The forward-looking statements relate to the near-term semiconductor capital equipment industry outlook, demand for the Company's products, the Company's quarterly revenue and earnings prospects for the nearterm future and other matters contained herein. Such statements are based on current expectations and beliefs and involve a number of uncertainties and risks that could cause the actual results to differ materially from those projected. Such uncertainties and risks include, but are not limited to, the impact of the Asian financial crisis on semiconductor capital equipment demand, current soft demand for semiconductor manufacturing equipment, particularly for equipment procured for capacity additions such as the Company's non-critical etch systems, the cyclicality of the semiconductor industry, dependence on recently introduced systems for the critical etch markets, impediments to customer acceptance, fluctuations in quarterly operating results, competitive pricing pressures, the

introduction of competitor products having technological and/or pricing advantages, product volume and mix and other risks detailed from time to time in the Company's SEC reports. For further information, refer to the business description and additional risk factors sections included in the Company's Form 10-K for the year ended March 31, 1998, as filed with the Securities and Exchange Commission.

RESULTS OF OPERATIONS

The Company designs, manufactures, markets and services plasma etch systems used in the fabrication of integrated circuits, read-write heads for the disk drive industry, printer heads and small flat panel displays.

The following table sets forth certain financial items as a percentage of revenue for the three month periods ended June 30, 1998 and 1997:

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	THREE MONTHS ENDED JUNE 30,	
	1998 1997	
<s></s>	 <c> <c></c></c>	
Revenue	100.0% 100.0%	
Cost of sales	63.2 55.7	
Gross profit	36.8 44.3	
Operating expenses: Research and development Sales and marketing General and administrative	22.0 15.7	
Total operating expenses		
Operating loss Other income, net		
Income before income taxes Provision for income taxes		
Net loss	(52.3)% (13.4)%	

</TABLE>

Revenue. Revenue for the three months ended June 30, 1998 was \$6.5 million, down 28.6% over the comparable period in 1997. The decrease from the comparable period in the prior year was primarily attributable to the absence of any critical etch system sales in the current period. In the comparable period in the prior year, the Company recognized revenue on one 6500 series system sale.

Revenue from spare parts and service sales was \$4.1 million for the three month period ended June 30, 1998, down from \$4.5 million for the three month period ended June 30, 1997, which the Company believes is a result of customers curtailing spare parts purchases during the current industry slowdown.

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International sales as a percentage of the Company's revenue was approximately 66.1% and 58.7% for the three months ended June 30, 1998 and 1997, respectively. The Company believes that international sales will continue to represent a significant portion of its revenue.

The Company believes that the slowdown in the semiconductor equipment industry is likely to persist for the next several quarters. While the Company believes that those industry conditions are likely to adversely affect its revenues for the next several quarters, the Company anticipates that its revenues for the next one to two quarters are likely to be above the revenue for the three month period ended June 30, 1998.

Gross profit. Gross profit as a percentage of revenue (gross margin) was

36.8% and 44.3% for the three months ended June 30, 1998 and 1997, respectively. The decline in gross margin for the three months ended June 30, 1998 compared to the comparable period in the prior year was principally attributable to spreading reduced manufacturing overhead expenses over substantially lower revenue volume.

Research and development. Research and development expenses consist primarily of salaries, prototype material and other costs associated with the Company's ongoing systems and process technology development, applications and field process support efforts. Research and development expenses were \$2.6 million and \$2.8 million for the three months ended June 30, 1998 and 1997, respectively, representing 40.7% and 30.7% of revenue, respectively. The decrease in research and development spending for the period ended June 30, 1998, compared to the comparable period in the prior year was attributable to decreased spending on prototype material.

Sales and marketing. Sales and marketing expenses consist primarily of salaries, commissions, trade show promotion and travel and living expenses associated with those functions. Sales and marketing expenses were \$1.4 million for each of the three months ended June 30, 1998 and 1997, representing 22.0% and 15.7% of revenue, respectively.

General and administrative. General and administrative expenses consist primarily of compensation for general management, accounting and finance, human resources, information systems and investor relations functions and for legal, consulting and accounting fees of the Company. General and administrative expenses were \$1.9 million and \$1.4 million for the three months ended June 30, 1998 and 1997, representing 29.6% and 15.6% of revenue, respectively. The increase in general and administrative spending for the period ended June 30, 1998, compared to the comparable period in the prior year was primarily attributable to the Company incurring additional legal expenses in connection with its patent disputes with Austria Mikro Systeme International AG and AMS Austria MikroSysteme International, Inc. ("AMS") and Tokyo Electron Limited ("TEL"). See "Part II, Item 1. Legal Proceedings."

Other income, net. Other income, net consists primarily of interest income on outstanding cash balances, and gains and losses on foreign exchange.

Income tax expense. No provision for federal or state income tax has been recorded for the three months ended June 30, 1998 and 1997, respectively, as the Company has recorded a net loss before taxes in both periods. The Company did not recognize a benefit for this net loss before taxes in those periods because any benefit derived would require offsetting current losses against future profitability where such profitability's timing and magnitude is uncertain.

LIQUIDITY AND CAPITAL RESOURCES

For the three month periods ended June 30, 1998 and 1997, the Company financed its operations through the use of outstanding cash balances.

Net cash used in operations was \$2.7 million during the three months ended June 30, 1998, due principally to a net loss of \$2.9 million after adjusting for depreciation, an increase in inventory, and a decline in accrued expenses and accounts payable, offset in part, by a decline in accounts receivable. Net cash used in operations was \$3.8 million for the three months ended June 30, 1997, due principally to a net loss of \$0.6 million after adjusting for depreciation, a decline in accrued expenses and accounts payable and an increase in inventories offset, in part, by a decline in accounts receivable.

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Net capital expenditures totaled \$0.1 million and \$0.4 million for the three months ended June 30, 1998 and 1997, respectively. Capital expenditures in both periods were incurred principally for leasehold improvements and to acquire design tools, analytical equipment and computers.

Net cash provided by financing activities totaled \$0.3 million and \$2.3 million for the three months ended June 30, 1998 and 1997, respectively. In both periods, the increase was due principally to increased borrowings under the Company's two Japanese borrowing facilities offset, in part, by repayment of capital lease obligations.

As of June 30, 1998, the Company had approximately \$23.1 million of cash

and cash equivalents. In addition to cash and cash equivalents, the Company's other principal sources of liquidity consisted of the unused portions of several bank borrowing facilities. At June 30, 1998, the Company had an aggregate borrowing capacity of \$20.0 million available under a domestic line of credit secured by substantially all of the Company's assets. The facility is available until August 15, 1998. The Company is presently negotiating the terms of a renewal of a portion of the domestic line of credit for approximately \$12.5 million. In addition to the foregoing facility, as of June 30, 1998, the Company's Japanese subsidiary had available a 513 million Yen (approximately \$3.7 million at exchange rates prevailing on June 30, 1998) unused portion of two Japanese bank lines of credit totaling 600 million Yen (approximately \$4.3 million at exchange rates prevailing on June 30, 1998) secured by Japanese customer promissory notes held by such subsidiary in advance of payment on customers' accounts receivable.

The Company believes that anticipated cash flow from operations, funds available under its lines of credit and existing cash and cash equivalent balances will be sufficient to meet the Company's cash requirements for at least the next twelve months.

MARKET RISK DISCLOSURE

The Company has an investment portfolio of securities that are principally comprised of money market funds. These funds are subject to interest rate risk and may fall in value if market interest rates increase. The Company attempts to limit this exposure by investing primarily in short-term securities having a maturity of three months or less.

The Company has foreign subsidiaries which operate and sell the Company's products in various global markets. As a result, the Company's cashflow and earnings are exposed to fluctuations in interest rate and foreign currency exchange rates. The Company attempts to limit these exposures through the use of various hedge instruments, primarily forward exchange contracts and currency option contracts (with maturities of less than three months) to manage its exposure associated with firm obligations and net asset and liability positions denominated in non-functional currencies.

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PART II -- OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

There are no material legal proceedings pending against the Company. However, on June 10, 1996, Lucent Technologies Inc. ("Lucent"), filed a claim with the United States District Court for the Northern District of California alleging patent infringement by Austria Mikro Systeme International AG and AMS Austria Mikro Systeme International, Inc. ("AMS") for the sale of integrated circuits manufactured with the Company's dry plasma etch systems. On March 7, 1995, the Company executed an indemnification agreement with AMS, covering certain uses of select equipment sold to AMS. Lucent and AMS have settled the U.S. claim and AMS is now seeking indemnification from the Company through an arbitration proceeding with respect to the U.S. claim. The Company has been informed that Lucent recently filed a claim for patent infringement in Germany against AMS for the sale of integrated circuits manufactured with the Company's dry plasma etch systems. AMS has requested indemnification for the German matter. The Company believes that the claims made by AMS are without merit and that the ultimate outcome of any defense of any required indemnification obligation to AMS is unlikely to have a material adverse effect on the Company's results of operations or financial condition. No assurance can be given, however, as to the outcome of such legal proceedings or as to the effect of any such outcome on the Company's results of operations or financial condition.

On March 17, 1998, the Company filed a suit in the United States District Court in the Eastern District of Virginia against Tokyo Electron Limited and several of its U.S. subsidiaries (collectively, "TEL") alleging that TEL's current generation of etch equipment infringes certain of the Company's patents. The Company is seeking, among other things, injunctive relief barring TEL from importing or selling such products. No assurance can be given as to the outcome of such legal proceedings or as to the effect of any such outcome on the Company. (a) Exhibits

Exhibit 27 - Financial Data Schedule

(b) Reports on Form 8-K

The Company filed a Current Report on Form 8-K on May 11, 1998 regarding the filing of a registration statement on Form S-3.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 13, 1998

TEGAL CORPORATION (Registrant)

/s/ DAVID CURTIS

David Curtis Chief Financial Officer, Treasurer and Secretary (Principal Financial Officer)

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EXHIBIT INDEX

<TABLE> <CAPTION> Exhibit No. Description ------<S> <C> 27 Financial Data Schedule </TABLE>

<ARTICLE> 5

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