UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

.....

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): November 11, 2004

Tegal Corporation (Exact name of Registrant as Specified in its Charter)

Delaware 000-26824 68-0370244 (State or other jurisdiction (Commission of incorporation) File Number) Identification No.)

2201 South McDowell Boulevard Petaluma, California 94955 (Address of Principal Executive Offices)

(707) 763-5600 (Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

| CFR 250.425) |
|--|
| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) |
| Pre-commencement communications pursuant to Rule 14d-2(b) under the |

Written communications pursuant to Rule 425 under the Securities Act (17

Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On November 11, 2004, Tegal Corporation (the "Company") issued its second quarter 2005 press release, a copy of which is furnished as Exhibit 99.1 to this Form 8-K and incorporated by reference herein. On November 11, 2004, the Company held a conference call announcing its financial results for the second quarter 2005. The transcript of this conference call is furnished as Exhibit 99.2 to this Form 8-K and is incorporated by reference herein.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

(c) Exhibits.

Exhibit No. Description

99.1 Press Release dated November 11, 2004

99.2 Transcript of Tegal Corporation's second quarter 2005 conference call held on November 11, 2004

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 12, 2004 TEGAL CORPORATION

By: /s/ Thomas R. Mika

Name: Thomas R. Mika Title: Chief Financial Officer

EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release dated November 11, 2004

99.2 Transcript of Tegal Corporation's second quarter 2005 conference call held on November 11, 2004

| [LOGO] tegal | |
|--------------|--------------|
| | NEWS RELEASE |

TEGAL CORPORATION 2201 S. McDowell Blvd., Petaluma, CA 94954 [T] (707) 763-5600 [F] (707) 765-9311 www.tegal.com

TEGAL CORPORATION REPORTS SECOND QUARTER 2005 FINANCIAL RESULTS

PETALUMA, CALIF., NOVEMBER 11, 2004 -- Tegal Corporation (Nasdaq:TGAL), a leading designer and manufacturer of plasma etch and deposition systems used in the production of integrated circuits and nanotechnology devices, today announced financial results for the Second Quarter Fiscal Year 2005, which ended September 30, 2004. Senior management will conduct an investor conference call to discuss these results and the company's financial outlook in more detail today at 2pm Pacific Time, Thursday, November 11, 2004. More information about the conference call is provided below.

SECOND QUARTER HIGHLIGHTS

- o Revenues for the second quarter of fiscal 2005 were \$5.0 million, an increase of 55% from \$3.2 million reported in the second quarter of fiscal 2004, and an increase of 45% from the \$3.4 million recorded for the first quarter of fiscal 2005.
- o Net losses for the second quarter were \$2.5 million or (\$0.05) per share compared to a net loss of \$1.7 million or (\$0.10) per share for the same quarter one year ago and a loss of \$6.3 million or (\$0.15) in the first quarter of fiscal 2005.
- o Operating losses were \$2.5 million for the second quarter of fiscal 2005 compared to \$1.3 million in the same quarter last fiscal year and \$4.2 million in the prior quarter. Operating expenses for the second quarter were approximately \$2.1 million higher than the same quarter last year, and \$0.6 million lower than the first quarter of fiscal 2005. The first quarter of fiscal 2005 included a non-recurring, non-cash charge of \$1.7 million for IPR&D related to the purchase of First Derivative Systems, Inc.
- o Cash stood at \$4.3 million at the end of the second quarter of fiscal 2005, compared to \$4.7 million at the end of the first quarter of fiscal 2005 and \$7 million at the end of the fourth quarter of fiscal 2004.
- o Quarterly shipments included an Endeavor(TM) PVD cluster tool to a leading consumer electronics company for a new type of MEMS device for use in high frequency wireless communications.
- Tegal sold 2,372,689 shares of its common stock to Kingsbridge Capital,
 Ltd. for gross proceeds of \$2.6 million.

"The Second Quarter of Fiscal 2005 saw Tegal make significant progress in our strategic shift from niche applications into high volume markets," said Michael Parodi, Chairman, President & CEO of Tegal Corporation. "We are on-plan with our new product introductions extending our technology into a number of growth markets."

Tegal Q2 2005 Earnings Release

FINANCIAL RESULTS

Revenues for the second quarter of fiscal 2005 were \$5.0 million, an increase of 55% from \$3.2 million reported in the second quarter of fiscal 2004, and an increase of 45% from the fourth quarter of fiscal 2004. Tegal reported a net loss for the second quarter of \$2.5 million or (\$0.05) per share compared to a net loss of \$1.7 million or (\$0.10) per share for the same quarter one year ago. Sequentially, the Company's net loss decreased from the prior quarter loss of \$6.3 million or (\$0.15) per share.

Gross profits for the second quarter of fiscal 2005 were 38% compared to 31% in the same quarter one year ago and 23% in the first quarter of fiscal 2005. The

increase in margins in the quarter resulted from a more efficient absorption of overhead costs on higher revenues.

Operating expenses for the second quarter of fiscal 2005 were \$4.4 million, an increase of \$2.1 million from the same quarter one year ago. The major increases during the quarter compared to one year ago were in G&A (\$1.0 million), R&D (\$0.7 million) and Sales and Marketing (\$0.3 million). Of the \$1.0 million increase in G&A expense, approximately \$0.8 million was paid to consultants and attorneys for projects which are near completion.

"Our operating expenses for the past two quarters reflect the full integration of personnel from two acquisitions (Simplus Systems Corporation and First Derivative Systems, Inc.) and the addition of temporary headcount and other expense to bring our NLD(TM), OnCore(TM), PVD300 and Compact(TM) products to market, said Thomas Mika, Executive Vice President and Chief Financial Officer of Tegal. "We have funded these programs using the Kingsbridge equity facility, which is precisely the purpose for which we intended it."

Cash and equivalents at the end of the second quarter of fiscal 2005 was \$4.3 million.

OUTLOOK

"We are actively managing opportunities in Tier 1 accounts in four key areas - Etch in Non-Volatile Memories, NLD in high-K barrier and seed layers for next-generation devices, PVD in wafer-level packaging and PVD and etch in MEMS devices" said Mr. Parodi. "we fully expect to announce increasing numbers of engagements with additional Tier 1 customers in each of these four areas of focus for our Company."

INVESTOR CONFERENCE CALL

Tegal Corporation will discuss these results and further details of its second quarter of fiscal 2005 during a conference call today, November 11, at 5:00 p.m. (EST), which is open to all interested investors. The call-in numbers are (800) 237-9752 or (617) 847-8706. For either dial-in number, investors should reference Tegal or reservation number: 54577632. A digital recording will be made available one hour after the completion of the conference call, and it will be accessible through midnight on Thursday, November 18, 2004. To access, investors should dial 888-286-8010 or 617-801-6888 and enter passcode: 52308643.

The conference call also will be available online via the Investor Section of the Company's website at: www.tegal.com. An online replay of the teleconference, along with a copy of the Company's earnings release, will be available on the Company's website, as well.

Tegal Q2 2005 Earnings Release

SAFE HARBOR STATEMENT

Except for historical information, matters discussed in this news release contain forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Forward-looking statements, which are based on assumptions and describe our future plans, strategies and expectations, are generally identifiable by the use of the words "anticipate," "believe," "estimate," "expect," "intend," "project" or similar expressions. These forward-looking statements are subject to risks, uncertainties and assumptions about the Company including, but not limited to industry conditions, economic conditions, acceptance of new technologies and market acceptance of the Company's products and services. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements in this paragraph. For a further discussion of these risks and uncertainties, please refer to the Company's periodic filings with the Securities and Exchange Commission.

ABOUT TEGAL

Tegal provides process and equipment solutions to leading edge suppliers of advanced semiconductor and nanotechnology devices. Incorporating unique, patented etch and deposition technologies, Tegal's system solutions are backed by over 35 years of advanced development and over 100 patents. Some examples of devices enabled by Tegal technology are energy efficient memories found in

portable computers, cellphones, PDAs and RFID applications; megapixel imaging chips used in digital and cellphone cameras; power amplifiers for portable handsets and wireless networking gear; and MEMS devices like accelerometers for automotive airbags, microfluidic control devices for ink jet printers; and laboratory-on-a-chip medical test kits.

More information is available on the Internet at: www.tegal.com.

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CONTACT:

Tegal Corporation
Thomas Mika (EVP and CFO), 707/763-5600
or
Nagle & Ferri Investor Relations
Frank Nagle or Bob Ferri, 415/575-1999
Tegal Q2 2005 Earnings Release
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TEGAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE> <CAPTION> THREE MONTHS ENDED SIX MONTHS ENDED SEPTEMBER 30, SEPTEMBER 30, 2004 2003 2004 2003 <S> <C> <C> <C> Revenue: Product \$ 4,809 \$ 2,882 \$ 7,843 \$ 6,424 328 586 671 3,210 8,429 7,095 Cost of sales: Cost of product 2,565 1,794 4,742 4,286 522 Cost of services 986 780 Total cost of sales 3,087 2,218 5,728 5,066 Gross profit (loss) 1,901 992 2,701 2,029 Operating expenses: 1,539 Research and development 836 2,665 1,539 Sales and marketing 1,526 876 556 1,168 General and administrative 1,992 3,593 1,952 In Process Research and Development. 1,653 Total operating expenses 4,407 2,308 9,437 4,659 Operating loss (2,506)(2,630)(1,316)(6,736)Other income (expense), net (293)5 Net loss per share, basic and diluted ... (0.05) (0.10) (0.20) (0.18)Shares used in per share computations: 43,808 16,342 16,215 Diluted 45,804 16,342 43,808 16,215 </TABLE> Tegal Q2 2005 Earnings Release

TEGAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (IN THOUSANDS)

| <table></table> |
|---------------------|
| <caption></caption> |

</TABLE>

ASSETS

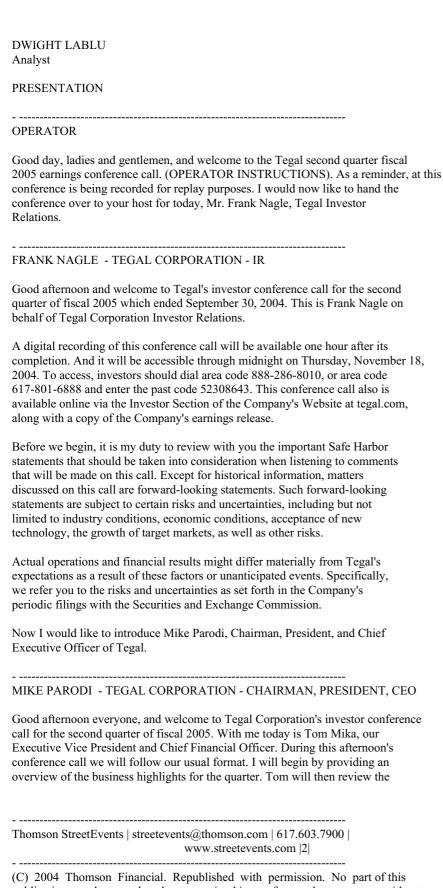
| ASSETS | | | | | |
|--|--------------|--------------|-----------|---------------|-------|
| | SEPTEMB | ER 30, | MA | RCH 3 | 1, |
| | 2004 | 200 |)4 | | |
| | | | | | |
| <s></s> | <c></c> | <(| C> | | |
| Current assets: | | | | | |
| Cash and cash equivalents | | \$ 4,32 | 22 | \$ 7,04 | 9 |
| Accounts receivable, net of allowances for sales returns | and doubtfi | ul | | | |
| accounts of \$296 and \$270 at September 30, 2004 and | March 31, | 2004, | | | |
| respectively | | 62 | 4,729 |) | |
| Inventories | | 93 | 3,719 |) | |
| Prepaid expenses and other current assets | | _ | 802 | | 905 |
| · F · · · · · F · · · · · · · · · · · · | | | | | |
| Total current assets | 1 | 4.079 | 16 | .402 | |
| Property and equipment, net | | | 24 | 4,039 | 9 |
| Intangible assets, net | | | | 190 | |
| Other assets | | 43 | | | |
| Other assets | , | | | | |
| Total assets | \$ 20 | 620 | \$ 22 6 | 558 | |
| 10tal assets | . \$20, | | | | |
| | | | | | |
| LIABILITIES AND STOCKHOLDERS' E | QUITY | | | | |
| Current liabilities: | | | | | |
| Notes payable and bank lines of credit | | \$ | 941 | \$ 2 | ,450 |
| 2% Convertible debentures, net | | | - | 74 | , |
| Accounts payable | | | 1 | | |
| Accrued product warranty | | 25 | | 366 | |
| Deferred revenue | | 306 | | 40 | |
| Accrued expenses and other current liabilities | | | 3,252 | | 2,604 |
| Accruca expenses and other current hadrities | | | | _ | 2,004 |
| Total current liabilities | | 7,423 | | 570 | |
| Long-term portion of capital lease obligations | ••••• | 7,423 | 20 | | 26 |
| Other long term obligations | | 95 | | 98 | 20 |
| Other long term obligations | | | | 90 | |
| Total long term liabilities | | | | 124 | |
| Total long term habilities | | 113 | | 124 | |
| Total lighilities | | 20 | 7.70° | 2 | |
| Total liabilities | /, | 30 | 7,70. | , | |
| Commitments and contingencies (Note 6) | | | | | |
| Stockholders' equity: | | | | | |
| Preferred stock; \$0.01 par value; 5,000,000 shares author | orizadi nona | icanal | | | |
| | | issued | | | |
| and outstanding | | : 557 (7 | | | |
| Common stock; \$0.01 par value; 100,000,000 shares au | | | 2 | | |
| and 36,583,850 shares issued and outstanding at Septe | | | | 266 | |
| March 31, 2004, respectively | | 46 | | 366 | |
| Additional paid-in capital | | 92,144 | | 85,376 | |
| Accumulated other comprehensive income | | | | 09 70 011) | 124 |
| Accumulated deficit | | (79,737 | | 70,911) |) |
| Traditional Landson St | | 12.00 | | 14055 | |
| Total stockholders' equity | ••••• | 13,082 | | 14,955 | ' |
| Total lightities and stool-bald-only accide- | | e 2 | | ¢ 2 | 2 650 |
| Total liabilities and stockholders' equity | | \$ Z | 0,620 | \$ Z | 2,658 |
| | | = | | | |

Exhibit 99.2

| FINAL TRANSCRIPT |
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| |
| >>> |
| |
| CONFERENCE CALL TRANSCRIPT |
| TGAL - Q2 2005 TEGAL CORPORATION EARNINGS CONFERENCE CALL |
| EVENT DATE/TIME: NOV. 11. 2004 / 5:00PM ET EVENT DURATION: N/A |
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| FINAL TRANSCRIPT |
| TGAL - Q2 2005 TEGAL CORPORATION EARNINGS CONFERENCE CALL |
| CORPORATE PARTICIPANTS |
| FRANK NAGLE |
| Tegal Corporation - IR |
| MIKE PARODI Tegal Corporation - Chairman, President, CEO |
| TOM MIKA Tegal Corporation - EVP, CFO |
| CONFERENCE CALL PARTICIPANTS |
| TOM ARAPETUS Friedman Shanner - Analyst |
| EUNJIN UM Kingsbridge - Analyst |
| JOE CALDWELL Investment and Philanthropy Corporation - Analyst |
| FRED RAMBERG MS Howe - Analyst |
| LARRY FOX Analyst |
| LEE COHEN Analyst |
| ADAM GURNEY |

MATT TUCKLE Analyst

Kingsbridge Capital - Analyst



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FINAL TRANSCRIPT

TGAL - Q2 2005 TEGAL CORPORATION EARNINGS CONFERENCE CALL

details on our financial performance. And after that we will open it up to any questions you might have.

For those of you who are familiar with Tegal you know that we are engaged in a process to move our Company from niche applications into high-volume markets. While this sounds like a straightforward proposition, it is actually a complex

challenge involving several key elements. One, remaining committed to critical advanced technologies that we have developed over several years as the markets for devices and for our equipment begin to emerge. Two, adding promising new technologies through company and product acquisitions and then successfully integrating them into our strategy and operations. Three, introducing our capabilities to an expanded set of customers and to new management teams at existing customers. And four, ensuring that we have the right organization, people and resources to anticipate and satisfy our customers' needs today and well into the future.

It is one thing to sell a single system to a customer for their internal R&D program, and wholly another to satisfy the needs of a high-volume manufacturer. The risks to such customers of making the wrong choice are very substantial. Their decision process is long, detailed and demanding and often includes the evaluation of several different suppliers of several different equipment types over the course of many months. Furthermore, suppliers who don't offer significant benefits to those customers are simply not offered the chance to compete for the business.

I'm pleased to say that Tegal is actively engaged with customers for such opportunities, that we have made substantial progress toward the goal of being a supplier to high-volume manufacturers in our industry, and that we're confident we'll be able to demonstrate significant and measurable success in the current fiscal year.

Our focus is and must remain on becoming a supplier to high-volume manufacturers in our industry. It is what will propel our revenue growth to the next level, and what is required to ramp our business in the future. We're single-minded about achieving this goal. We're already achieving milestones as we advance toward this goal. Let's review some of the progress that we have made during this past quarter.

First, during the quarter we shipped and installed an Endeavor PVD cluster tool at a prominent global consumer electronics manufacturer. The Endeavor Deposition System is being used for critical process steps in the manufacturer of FBAR devices. These film bulk acoustic resonators make up a highly specialized MEMS device that is being incorporated into a variety of wireless products using high frequency transmission speeds, including WiFi hubs and cell phones.

Because of the strong demand for these devices, some of the other manufacturers are stepping into this market, and all are evaluating the Endeavor System for their critical process needs. We believe that our patented technology in this area is unique and enabling, so we expect to take a commanding lead in deposition systems in this market.

Next, we are building a PVD 300 OnCore system in our factory in Petaluma that we expect will soon be approved for evaluation by a Tier 1 device manufacturer for wafer level packaging applications. We completed the design and development based on the alpha system and technology acquired from First Derivative Systems in April 2004. Wafer level packaging is a relatively small market today, but is expected to grow substantially as device manufacturers begin certain enabling tail-end applications in-house. A commitment to an evaluation involves significant expense on the part of a device manufacturer, and is typically not done without an expectation of production orders.

Third, we know of at least two device manufacturers who have made the commitment to enter high-volume manufacturing of nonvolatile memories. Both of these device manufacturers are current customers of Tegal, and we are in contention for additional high-volume business at both. We believe this represents a substantial sales opportunity for Tegal.

It is important to note that Tegal invested in etch technology in anticipation of the need for etch systems for high-volume manufacturing in nonvolatile memories. And we believe we're well ahead of the other potential suppliers as a result.

Four, during the quarter we entered into negotiations with one of our European customers for multiple etch systems for a major fab expansion. This customer is experiencing high demand for its specialized devices. Our systems are very low cost of ownership tools, and we are the supplier of record for this account. We anticipate the first of several orders within the current quarter.

Finally, we're on target for completing development of our NLD product, which we

acquired from Simplus Systems in December of last year. We are processing customer wafers, and expect to announce evaluation orders from Tier 1 customers within the next two quarters.

I would now like to turn the call over to Tom Mika, who will review our financial results for the quarter.

TOM MIKA - TEGAL CORPORATION - EVP, CFO

Revenues for the second quarter of fiscal 2005 were \$5 million, an increase of 55 percent from 3.2 million reported in the second quarter of fiscal 2004, and an increase of 45 percent from the first quarter of fiscal 2005. Tegal reported a net loss for the second quarter of 2.5 million, or 5 cents per share, compared to net loss of 1.7 million, or 10 cents per share, for the same quarter one year

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TGAL - Q2 2005 TEGAL CORPORATION EARNINGS CONFERENCE CALL

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ago. Sequentially the Company's net loss decreased from the prior quarter loss of 6.3 million, or 15 cents per share.

Gross profits for the second quarter of fiscal 2005 were 38 percent compared to 31 percent in the same quarter one year ago, and 23 percent in the first quarter of fiscal 2005. The increase in margins in the quarter resulted from a more efficient absorption of overhead costs on higher revenues.

Operating expenses for the second quarter of fiscal 2005 were 4.4 million, an increase of 2.1 million from the same quarter one year ago. The major increases during the quarter compared to one year ago were in G&A, \$1 million; R&D, \$700,000; and sales and marketing, \$300,000. Of the \$1 million increase in G&A expenses approximately \$800,000 is paid to consultants and attorneys for projects which are near completion.

Our operating expenses for the past two quarters reflect the full integration of personnel from two acquisitions, Simplus Systems Corporation and First Derivative Systems, Inc., and the addition of temporary headcount and other expense to bring our NLD, OnCore, PVD300, and Compact products to market. We have funded these programs using the Kingsbridge equity facility, which is precisely the purpose for which we intended it.

We sold approximately 2.4 million shares of common stock to Kingsbridge during the quarter at an average price of \$1.12 for a total proceeds of 2.6 million. Cash and equivalents at the end of the second quarter of fiscal 2005 was 4.3 million compared to 4.7 million at the end of the last quarter. Currently there are 46.6 million shares outstanding.

I will now turn the call back to Mike for some final comments.

- ------

MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO

We have made substantial progress during the quarter in our transition to becoming a supplier to high-volume device manufacturers. We're in the process of introducing three major new products to existing and new customers. And our substantial investments in the etching of nonvolatile memories have put us in the forefront as manufacturers commit to ramping production in these devices. We're a definitely on course, and we expect to be able to continue to demonstrate even more traction in our areas of focus during the months remaining in our fiscal year.

At this point I will now turn the call over to the operator for questions, which

| we encourage. |
|---|
| QUESTION AND ANSWER |
| OPERATOR |
| (OPERATOR INSTRUCTIONS). Tom Arapetus (ph) of Friedman Shanner (ph). |
| TOM ARAPETUS - FRIEDMAN SHANNER - ANALYST |
| I have a question. You said the three products I was in the last conference call too and you said you had three products that were going to be coming out soon, and you just mentioned it again. Do we have a timetable for that? |
| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |
| Yes, we do. The product start will be out during the first half of next year. We expect to have the first product out in Q1, and the follow-on products coming out in the quarter after that. |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| This is Tom Mika. I think it is important to note that in each of these products we're now doing customer samples to verify process results. |
| TOM ARAPETUS - FRIEDMAN SHANNER - ANALYST |
| Now another question that I have is (indiscernible) integration of Simplus and all the acquired companies going, is that fully integrated yet? |
| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |
| We're in the process of that integration. The transfers of the people have been made. In the case of First Derivative Systems, we're building, as we mentioned in the earlier portion of the call, we're actually building the systems here. The people are in the middle of transitioning to this location. The Simplus Systems acquisition has been fully integrated and they are currently here working on the projects right now. |
| TOM ARAPETUS - FRIEDMAN SHANNER - ANALYST |
| How many employees do you have? |
| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |
| Worldwide approximately 120. |
| |
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| |
| TOM ARAPETUS - FRIEDMAN SHANNER - ANALYST |

Okay. Because there's been some questions about that. One last question, guys.

| You been great, and I will let you guys go on. Last conference call you happened to state a number of 40 million in terms of revenues. Now were we talking about fiscal year 2005, fiscal year 2006? And are we still on that course? |
|---|
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| This is Tom Mika. What we had said in the last conference call is that we were confident that coming out of this current fiscal year which ends March 31, that we could see a run rate that would put us in that revenue level. And we still believe that to be the case. What we are involved in doing is putting out systems for an evaluation in Tier 1 customers. So we really believe that that is achievable and continue to stand by that for fiscal 2006. |
| OPERATOR |
| Eunjin Um of Kingsbridge. |
| EUNJIN UM - KINGSBRIDGE - ANALYST |
| I have a couple of questions actually. You have several evaluation and sampling orders in the pipeline, and some already in the evaluation stage with some top tier companies. Can you discuss where you are in those evaluation stages? Is it close to being coming to a decision? And how soon we can hear any type of announcement in regards to turning those evaluations into some hard multiple orders? |
| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |
| Right, as you said we're in the middle of that process. The nonvolatile memory market, as you know, continues to be one that we have focused on for our etch products. And customers that we're working with right now are indicating that they will be beginning to their ramping of production next year. And we have had early indications of that. And so we expect over the next two quarters that we will see further confirmation of that. The markets, of course, will dictate how that plays out, but we're very confident that they're going to go forward with their programs. And we have every reason to believe that we will be the company that will be chosen to do that. |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| Let me just add to that. In the NLD and PVD300 areas all we're really expecting in the coming year is to actually place evaluation tools into Tier 1 customers. So we're not expecting production orders for those types of systems until the following year. |
| EUNJIN UM - KINGSBRIDGE - ANALYST |
| When you talk about evaluation stage, what type of time frame does it usually mean with these type of placements in these companies? How long does it take for them to really get into the machine and test it? |
| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |
| They can run six to nine months typically at this stage. |
| EUNJIN UM - KINGSBRIDGE - ANALYST |
| And I just want to follow up. Anticipating that some of these evaluations and sampling orders will turn into multiple orders, do you have the manufacturing capacity to support volume ramp up as well as deliver these machines on time? |

 $\label{eq:mike-parodi-corporation-chairman} \textbf{MIKE PARODI-TEGAL CORPORATION-CHAIRMAN}, \textbf{PRESIDENT}, \textbf{CEO}$

Absolutely we do. This facility was always geared for high-volume manufacturing.

| Motorola put that infrastructure in not only here in Petaluma, but worldwide for our ability to service our customers at the locations where they have their wafer fabs. Our capacity in this facility is well in place. It is a matter of putting incremental headcount on to deal with the orders as they come in. So we're very confident about that. |
|---|
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| Just to give you an idea of the type of operating leverage that we believe that we have, we think our facility, without any significant additions to the facility, can handle about 100 advanced systems a year, with our systems selling for currently selling for between \$2 and \$3 million each. So that's a capacity of \$200 to \$300 million, which is 10 times our current size. |
| OPERATOR |
| Joe Caldwell of the Investment and Philanthropy Corporation. |
| JOE CALDWELL - INVESTMENT AND PHILANTHROPY CORPORATION - ANALYST |
| Just wondering at \$40 million revenue level what the cash flow would look like? |
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| TGAL - Q2 2005 TEGAL CORPORATION EARNINGS CONFERENCE CALL |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| Our business plan at that level next year is on a cash basis slightly better than break even. |
| JOE CALDWELL - INVESTMENT AND PHILANTHROPY CORPORATION - ANALYST |
| So you think you could be cash flow positive barely at that point? |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| That's correct. |
| JOE CALDWELL - INVESTMENT AND PHILANTHROPY CORPORATION - ANALYST |
| That is all I needed to know. |
| OPERATOR |
| Fred Ramberg of MS Howells. |
| FRED RAMBERG - MS HOWELLS - ANALYST |

For those who don't know that this was a Motorola company at one time. And

We have been seeing an increase in the nonvolatile memory of the kind that calls for Tegal equipment, specifically FeRAM. Can you give me an idea of how far along the ramp companies like Fujitsu and Ramtron and others are before they need new equipment? In other words, how much of the capacity can make that

We're still at the revenue levels where any kind of estimates like that are just very misleading, and don't really tell the story. So we're not making any estimates.

OPERATOR

Lee Cohen, a private investor.

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| LEE COHEN ANALYST |
| I have a question. Thanks for taking the call. Will there be any need to raise additional capital and further dilute the amount of shares that are existing? |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| We put the Kingsbridge facility in place specifically to fund the acquisitions that we've made. We've been pretty up-front with our shareholders all along in saying that was the purpose for which we were raising money. We do have these major programs in place that need funding in order to get these products to market. And we're confident enough in the prospects for those that we feel that we should go ahead with them. |
| Now having said that, I think one should remember some of the history here of the Company. Going back 18 months ago, almost 2 years ago, our stock was trading at 40 cents, in the 30 to 40 cent range. And we were in a protracted downturn in the industry, and we needed to raise capital. And our shares went from 16 million shares to about 40 million shares as a result of a convertible offering that we did at that time. |
| All of those, I think, fortunately for us and for our shareholders, those convertible debentures that we had all converted, and the large majority of the warrants that were attached to those also converted, which brought some additional capital into the Company. That was the major dilution that occurred in our shareholding. |
| The Kingsbridge facility represented about just under 9 million shares on top of that 40 million shares, and that was announced some time ago. And I really believe that the whatever dilution that represented was fully priced into our stock some time ago. So I understand that on a day-to-day basis this is difficult for some shareholders to accept, but really it doesn't represent that much dilution and is essential an essential funding source for our Company, and we intend to continue to use it. |
| OPERATOR |
| Adam Gurney of Kingsbridge Capital. |
| ADAM GURNEY - KINGSBRIDGE CAPITAL - ANALYST |
| Just trying to get a grip on something here. On the revenue projection for next fiscal year of \$40 million, or the potential revenue for next fiscal year, what do you believe the gross margins will be? Can you give me any sort of indication? |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |

Yes, I can, and we have given it in prior calls. Our gross margin expectations are really determined by the revenue levels as we get above our breakeven and we absorb all of our overhead our margins moved swiftly into the upper 40 percent range.

And I think we can comfortably predict somewhere between 45 and 48 percent gross

| margins as our revenue increases. Our breakeven volume now is somewhere around 7 million per quarter. And we have shown in the past that once we go past that breakeven and we absorb this substantial overhead that we can deliver the margins. |
|--|
| ADAM GURNEY - KINGSBRIDGE CAPITAL - ANALYST |
| Can we expect, just contrary to a previous comment on the \$40 million revenue level do you believe the Company is going to be moving into profitability? |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| Yes, we did do a detailed business plan and we looked at and obviously we wanted to be conservative about our projections. And one of the things that you have to take into account when you look at next year is that any quarter that we're below that revenue level as we move into next year, substantially lowers our margins. So we have to have even better margins later in the year than we might have earlier in the year from a business planning point of view. And that is why I said that we were we can comfortably predict that at that revenue level we would be cash flow positive. But I don't think we would yet be achieving profitability. |
| ADAM GURNEY - KINGSBRIDGE CAPITAL - ANALYST |
| Right. But as soon as we start to ramp above, which we're talking about, (multiple speakers) you know, 20 |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| (multiple speakers) earnings to the bottom line, yes. |
| ADAM GURNEY - KINGSBRIDGE CAPITAL - ANALYST |
| Yes, so once we get to 20 units etc., etc., we're starting to transfer an enormous part of that revenue from the top to the bottom line. (multiple speakers) assumption. |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| That's correct. |
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| ADAM GURNEY - KINGSBRIDGE CAPITAL - ANALYST |
| And you would anticipate let's say that we take a 20 units basis that we would be taking of that and taking it on the assumption of 60 million without that additional 20 million that we would be transferring between 45 to 48 percent of that to the bottom line? |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |

I think that you are going to have -- you have to put in there some additional

| we start to get to those revenues levels we tend to try to model ourselves against more industry norms. So I think that that is a bit on the high side. |
|--|
| ADAM GURNEY - KNIGHTSBRIDGE CAPITAL - ANALYST |
| Right. Okay. And to what level do you think it's on the high side? |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| I think that if you model this business at let's say 100 million, right, I think you could expect to see earnings in the 15 million to 20 million area. At 40, it is a little bit more difficult to predict. And it depends largely, as I said, on what the support costs end up being as you as we roll out these tools. |
| ADAM GURNEY - KNIGHTSBRIDGE CAPITAL - ANALYST |
| Right. So it is reasonable to say that your Company at the moment is \$1.20 stock or whatever it is trading at, very much coming towards the tipping point of this business whereby we can start to see the revenue tipping over hopefully within the next 12 to 18 months towards the bottom line? |
| TOM MIKA - TEGAL CORPORATION - EVP, CFO |
| I think that's exactly the correct time frame. |
| OPERATOR |
| Matt Turkle (ph), a private investor. |
| MATT TURKLE ANALYST |
| The semiconductor business in general in geographic region of Asia, and I'm referring to it seems to be doing pretty well. There's been a lot of capacity additions. I can't tell you who I work for, but in fact we're involved in designing some of those fabs out in Singapore, Taiwan and China. What I'm interested is what is the marketing plan and the strategy to penetrate those growth areas in those countries that I mentioned? |
| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |
| It is interesting you brought that up. The Asia-Pacific region we agree is a growing region. We have, as we announced in our last conference call, we have added a number of new senior level people into as country managers in various regions. And one in particular in the Asia-Pacific, a very seasoned executive that is resident in Shanghai. We have a number of top-level contacts there in the various companies, and continue to pursue opportunities with our new products, in particular for the advanced technologies. So that area we expect to see good growth for ourselves in the near future. |
| MATT TURKLE ANALYST |
| One more question related with the area of nanotechnology. What is Tegal's level of penetration as of today as it relates to nanotechnology facilities, whether they are university R&D or other like government R&D? What is the plan to get into more and more and penetrate the nanotechnology marketplace so to speak? |
| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |

support costs that you have in connection with supporting those systems. So as

As you probably know, or maybe you don't know, I sit on the Board at SEMI, the trade organization, and we have a nanotechnology initiative, which I was on the forming committee of that initiative. We have made an excellent penetration into that area. We're working both in the bottoms up and the top down area of nanotechnology. Everything from products that are actually in the marketplace

today.

It depends on how you want to define nanotechnology. If you look at the top-down approach certainly a lot of our customers are ready in that area in the semiconductor world. And in the novel areas for biomed and some of the more novel devices that are being built up there we're actually -- have sold systems into that market.

You can continue to expect to see us penetrate that area. We're very conscious of it. And one of the reasons behind the acquisition of Simplus Corporation was in fact picking up a nano layer deposition technology, which allows us to participate in that bottoms up area of the market. So we're excited about those opportunities long term. We have a system in our PVD -- from our PVD Endeavor group sitting in the Nanotechnology Center in Santa Barbara -- at the University of California at Santa Barbara, which is one of the renowned areas for development work in this area.

I'll give you an example. They have over 300 paid customers that come in and actually use that facility to develop their next generation processes. Our tool for PVD is in that operation, and we expect at some point in the near future to begin putting in additional tools in the etch area, as well as into that location.

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As you know, again that market is projected to grow rapidly. It is a nascent market. It is fragmented right now, and we think over time it is going to be very much like the semiconductor market was in the early '70s, and we expect that to continue to show growth.

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MATT TURKLE ANALYST

I know that you're planning to be speaker at next week's semi nano forum in Austin, Texas.

MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO

That's correct.

MATT TUCKLE ANALYST

Can we -- do we expect any -- anything earth shattering news from Tegal or just ---?

MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO

There will be no news announcements at that forum. The intent of the forum is really talk about how to take a fragmented market and drive that toward mainstream types of production models. And so we're going to be participate in that and share our ideas and what we see the future to look like.

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MATT TURKLE ANALYST

Thank you for your answers, and perhaps I will visit with you next week.

| MIKE PARODI - TEGAL CORPORATION - CHAIRMAN, PRESIDENT, CEO |
|--|
| That will be great. |
| OPERATOR |
| Dwight Lablu (ph), a private investor. |
| DWIGHT LABLU ANALYST |
| I was wondering if you have any information on your partnership or whatever it is called with Sharp? |
| |
| We continue to work in the area on the nano layer deposition processes internally here. And we continue to have a great relationship with Sharp. We really can't go into the details of how that how we expect to see that going forward. But suffice to say that our relationship is very good. And I spent some time recently in Japan over the Labor Day week and met with the folks there. And so we continue to have a very good relationship on both sides of the ocean. |
| OPERATOR |
| At this time there no further questions. Mr. Nagle, I pass it back to you. |
| FRANK NAGLE - TEGAL CORPORATION - IR |
| Once again a digital recording will be made available one hour after the completion of this call, and it will be accessible through midnight on Thursday, November 18, 2004. To access, investors should dial area code 888-286-8010, or area code 617-801-6888 and enter the pass code 52308643. In addition, a replay of this conference call is also available online via the Investor Section of the Company's Web site at tegal.com, along with a copy of the Company's earnings release. |
| This concludes this conference call. Thank you for joining us this afternoon. |
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